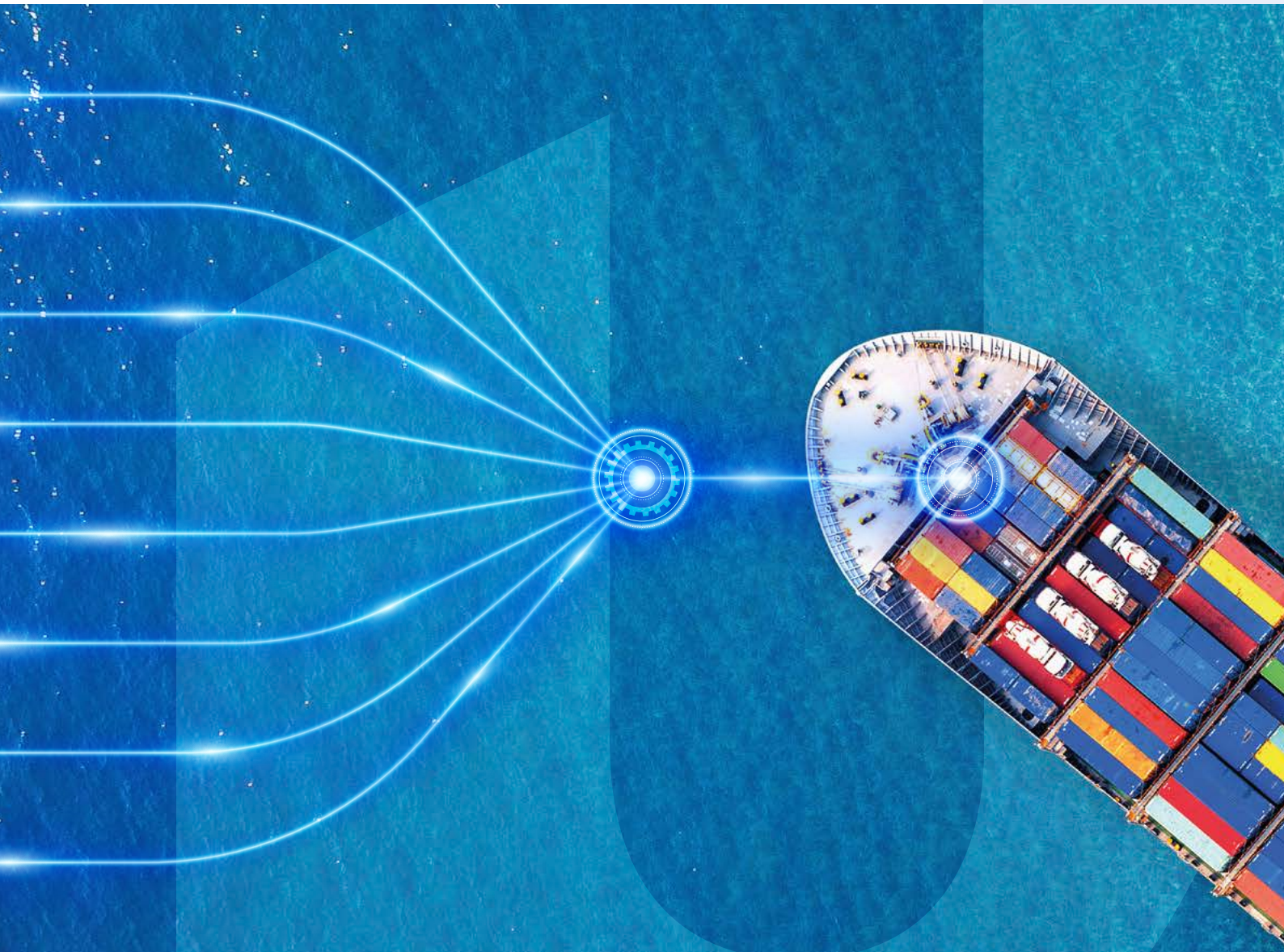




**One partner.
Total readiness.
Across all seas.**

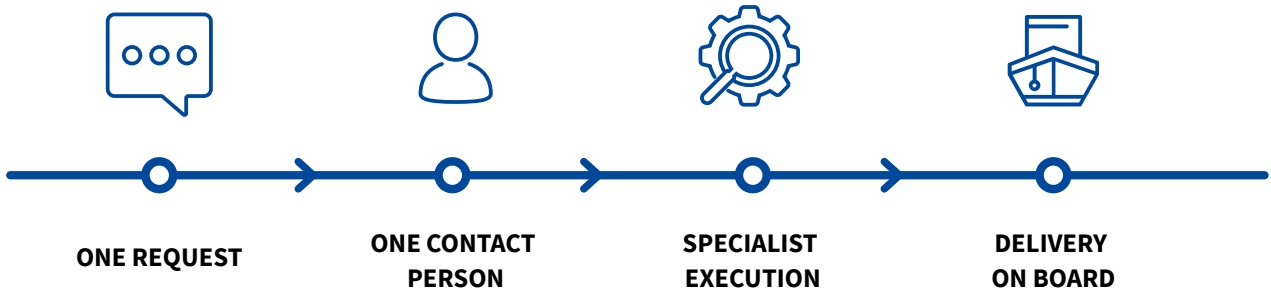


**Connected ecosystem for one-stop
marine services and supply.**

ONE GROUP. ONE STANDARD.

The same service level whichever direction you start with.

Unimars brings eight specialist service areas together under one group. A client working with us on provisions and on navigation equipment gets one account manager — not a new contact in each company that happens to share a name.



Every client is assigned one key account manager, responsible across all eight directions.



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Oleg Butenko
Founder and CEO



Katerina Butenko
Deputy CEO

"Universal Marine Services — the name was the whole idea: one company a vessel could turn to with any request. In 1994 it was an ambition, not a plan. There were three of us, no internet, orders came by fax from the agent, and we delivered them on board ourselves."

Oleg Butenko

"Thirty years later it is no longer an ambition — it is our reality. Five hubs, eight service areas, and the same rule the founders started with: one request, one person responsible for delivery."

Katerina Butenko

ONE PARTNER. TOTAL READINESS. ACROSS ALL SEAS.

Unimars — Universal Marine Services

Founded in 1994, Unimars Group supplies and services vessels from its own hubs and through trusted partners in ports worldwide.



OVER 10 000

deliveries to vessels in 2025



250 +

employees and specialists



OVER €50 M

turnover in 2025



OVER 30 YEARS

of expertise



5 OWN HUBS

Riga • Klaipeda • Tallinn • Las Palmas • Algeciras

GLOBAL REACH. LOCAL EXECUTION.

- **OWN HUBS** — warehouses, offices and service teams.
We buy, store and deliver ourselves
- **REGIONAL HUBS** — our service teams
- **REGULAR SUPPLY PORTS** — reached by our own transport from the hubs
- **PARTNER NETWORK** — supply and services beyond our own coverage, coordinated by Unimars

BALTIC & NORTH SEA

Helsinki · Kotka · Pori · Gothenburg · Stockholm · Skagen · Aarhus · Gdynia · Gdansk · Szczecin · Hamburg · Bremerhaven · Amsterdam · Rotterdam · Antwerp · Alesund · Tromso

IBERIA & ATLANTIC

Bilbao · Vigo · Huelva · Cadiz · Sevilla · Malaga · Ceuta · Gibraltar · Barcelona · Valencia

WEST AFRICA CORRIDOR

Container supply from Las Palmas — Morocco, Senegal, Angola

West Africa corridor

TECHNICAL SUPPLY & SPECIAL MARINE PRODUCTS

For technical superintendents and purchasing departments

Reliable technical supply, special marine products and project support from one accountable partner.

Unimars supports vessels, fleets, shipyards and technical teams with regular and urgent technical supply. We combine everyday ship stores with special marine products and coordinated delivery through our own regional hubs and partner network.

WHAT WE DELIVER

- General ship stores, deck stores, engine stores and technical consumables
- Mooring ropes, steel wire ropes, anchors, anchor chains and accessories
- Marine valves, fittings, couplings, hoses, measuring, regulating and control instruments
- Marine chemicals, marine lubricants, AUS 40 solutions, water treatment units
- High-pressure equipment and accessories
- Workwear, PPE, FRP gratings, ladders and access structures
- Adhesives, sealants, hatch-cover sealing solutions, corrosion protection and dry-dock support products

WHY UNIMARS

- One accountable partner for ship stores, spares and special marine products
- Products matched to equipment, class and certification requirements
- Regional stock and direct manufacturer access shorten lead times
- Planned and urgent supply coordinated around the vessel's schedule

Brands we supply

AQUAPHOR
water filters

CTC
CHEMTEC Chemicals GmbH

WEICON

TST
SAVING LIVES

StarMarine
CHEMICALS

MERIDIAN
MOORING ROPES

Delivered by Unimars teams from our own hubs, and through partner logistics centres in other ports.

From general ship stores to dry-dock and project supply — technical operations keep moving.

PROVISION & BONDED STORES SUPPLY

For masters, purchasing departments and catering management companies

Quality provisions and bonded stores, delivered to the vessel's schedule.

Provisions were the first service Unimars delivered in 1994, and one of the few that will never go out of date: as long as vessels are run by crews and not by robots, food remains essential — and it has to arrive on time, in good condition and to each crew's specific requirements. We supply vessels with fresh, frozen and dry provisions and bonded stores, working for owners, managers and international catering companies. From our own hubs we control the full cycle, from purchase to delivery on board.

WHAT WE DELIVER

- Fresh, chilled, frozen and dry provisions — meat, fish, dairy, fruit, vegetables, groceries and beverages
- Bonded stores: tobacco, beer, wine, spirits, soft drinks and confectionery
- Special dietary, cultural and religious requirements
- Quality and shelf-life checks on receipt, before goods reach the vessel
- Product documentation and support for local supply formalities

WHY UNIMARS

- Full supply chain control — we purchase, store, transport and deliver on board ourselves, wherever our own transport reaches
- Own cold stores and temperature-controlled vehicles in every hub — an unbroken cold chain from store to vessel
- Local sourcing where production is local: meat, dairy and fresh produce bought in the country of supply
- Long-life goods and national-cuisine products imported to specification for mixed crews
- Commercial terms to match your procurement model — a fleet agreement with fixed prices, or a tender for each port call

Delivered by Unimars teams from our hubs — by road, across the Baltic, North Sea and Iberian ports.

Once the order is placed, the rest is ours.

RADIO NAVIGATION & COMMUNICATION

For technical superintendents, fleet managers and newbuild teams

Bridge electronics from selection to survey — supplied, installed and serviced by our own engineers.

Unimars Navigation supports vessels, fleets, shipyards and technical teams with complete marine electronics solutions — from diagnostics and equipment selection to installation, commissioning, maintenance and repair. As an independent integrator working with equipment from leading brands such as Wärtsilä, Sperry Marine, Sailor (Cobham), Koden and Jotron, we recommend solutions based on the vessel's technical requirements and operational profile — not one dictated by a dealership agreement.

WHAT WE DELIVER

- Navigation systems, including ECDIS, radar, gyrocompass, AIS, VDR and related bridge equipment
- Maritime radio and satellite communication, including GMDSS, VSAT, Inmarsat and Iridium
- Integration of navigation, communication and safety systems so the bridge works as one system
- Installation, commissioning, maintenance, fault diagnostics and urgent repair
- Annual surveys carried out as an approved service supplier for DNV, RINA, Lloyd's Register, Bureau Veritas and the Maritime Administration of Latvia
- Newbuild fit-out and retrofit projects — from individual equipment replacement to complete bridge upgrades

WHY UNIMARS

- We select the best technical solution for the task, independent of any single manufacturer
- Our engineers know how this equipment is built and how it behaves in service, across manufacturers and generations
- We keep older bridges running, including equipment the manufacturer no longer supports
- One accountable partner for supply, installation, integration, service and surveys — no handover between contractors

Partners



Class approvals



Delivered by Unimars Navigation engineers, with additional service support through our partner network where required.

The bridge is ready when the surveyor comes aboard.

MARINE SAFETY — LSA, FFA & LIFTING APPLIANCES

For technical superintendents and safety officers

Life-saving, fire-fighting and lifting equipment inspected, serviced and certified by our own engineers — without costing the vessel sailing time.

Unimars Marine Safety is a class-approved service station for life-saving and fire-fighting equipment, with engineers based in Riga and Las Palmas. Work is scoped before arrival and carried out during the port call, with full documentation traceability under class, flag and manufacturer standards. Where the schedule is tight, our engineers attend as a riding crew — joining in one port and completing the scope under way, so no charter time is lost.

WHAT WE DELIVER

- LSA servicing — lifeboats and liferafts, periodic inspection and recertification
- FFE servicing — portable and fixed systems, including CO2 and foam, inspected, tested and certified
- Davits, launching appliances and deck cranes — load testing, hydrostatic release units and certification
- Breathing apparatus, EEBD and escape sets — inspection, testing and cylinder refilling
- Immersion suits, lifejackets and personal safety equipment — testing and replacement
- Compliance documentation — certificates with full traceability, aligned to class and flag requirements

WHY UNIMARS

- Class-approved service station — ABS, RINA, DNV and Lloyd's Register, with flag approvals from Liberia, Panama and the Bahamas
- Our engineers follow the vessel — if the scope cannot be closed in port, we fly to the next one
- Lifeboats, davits and deck cranes serviced and certified under Cralog approval, including load testing
- Turn-key scopes — inspection, repair, spare parts and certification closed under one contract, without the owner coordinating three suppliers
- OEM-approved servicing — Minimax, Ansul, Lalizas, Hyundai, Oriental, Youlong and Jiangsu Jiaoyan, serviced to manufacturer standards

Classification Societies (Class)



Flags



Original Equipment Manufacturers (OEM)



Delivered by Unimars Marine Safety engineers from our own stations in Riga and Las Palmas, attending the vessel wherever the scope requires.

From inspection to certificate — compliant, certified, safe at sea.

OFFSHORE SUPPLY & SERVICES

For offshore operators, rig managers and supply chain teams

Offshore supply managed as a project — scope, budget and milestones, not a stream of orders.

Unimars Offshore supplies drilling rigs, seismic fleets, OSVs and FPSOs from its own warehouses — planned and urgent, with the specifics of the segment built into the way we work: mobilisation windows, supply bases, rig moves and weather — from the North Sea to West Africa and the Caribbean. Full project scopes, including on-site engineering and service attendance, are managed by Exalit.Pro, an Achilles Global Energy qualified supplier (Gold) for Nordic and UK operators — with Unimars providing back-office support and the supply chain behind every project.

WHAT WE DELIVER

- Technical stores and spares — deck, engine and cabin consumables, spare parts and PPE, specified to maker and unit requirements
- Chemicals and lubricants
- Port logistics — customs clearance, freight coordination and last-mile delivery to quayside, supply vessel or supply base
- Provisions and catering support for units and supply vessels
- Supply within project scopes — special materials and stores delivered inside turn-key project works

WHY UNIMARS

- We work with offshore across the energy sector — seismic, drilling, OSV, AHTS, FPSO — and know how each of them runs
- We know what a delay costs offshore — supply is planned around the unit, so the unit never waits for us
- Every delivery meets the documentation and compliance requirements of the client, the asset manager and the operator
- We are part of project management — through Exalit.Pro we work inside project delivery and understand how projects are run



Delivered by Unimars Offshore from our own warehouses, within project scopes managed by Exalit.Pro.

From routine call-offs to project scopes — the unit keeps operating.

PROVISION CATERING MANAGEMENT

For shipowners, management companies and crewing departments

We manage the victualling budget so that the crew gets the most out of every dollar.

Unimars Catering Services takes over the whole victualling process on behalf of the owner — tendering among approved suppliers in the port of call, purchasing, delivery coordination, stock control and reporting. The system behind it is designed to be simple and transparent for a master and a cook of any nationality and any level of experience.

WHAT WE DELIVER

- Provision purchasing planned on crew size, consumption norms and the vessel's schedule
- Orders shaped to the price level of the port, so the crew gets the best value available
- Menu planning for mixed crews — nutritional balance, dietary and cultural requirements
- Victualling budget planning and monitoring — monthly per vessel, quarterly across the fleet
- Stock, inventory and consumption control, with advice on slow-moving items
- Day-to-day support for masters, cooks and shore-based teams
- Hygiene and food-safety compliance support

WHY UNIMARS

- Every order is tendered — the owner is never tied to one supplier's price list
- Over- and under-consumption analysed per vessel, with recommendations before the next order is placed
- Suppliers rated on the crew's own feedback, not on price alone
- Menus and orders built around the crew actually on board, not a standard fleet list
- One point of responsibility for provisions: one contact, one monthly invoice at an agreed daily rate

Managed by Unimars Catering Services and supplied worldwide through approved suppliers in each port of call.

The budget is yours. Spending it right is our job.

TECHNICAL PROCUREMENT SERVICES

For technical superintendents, fleet managers and procurement teams

Your outsourced procurement team — sourcing, tenders and budget control.

Unimars Procurement Services acts as an extension of your technical office, not a replacement for it — we take the routine, your superintendents keep the specification and the approval. Sourcing, tenders, delivery follow-up and one invoicing point for the whole fleet. Wherever the vessel calls, our worldwide partner network makes sure the goods arrive exactly to specification and on time.

WHAT WE DELIVER

- Technical stores purchasing — deck, engine and cabin consumables, spares and stores, specified to maker and vessel requirements
- Orders built line by line — each item from its best-priced supplier, so the total cost is optimal, not just the lowest single bid
- Budget control by category — fixed limits per vessel, with alerts before a limit is reached
- Client-approved ordering — every recommendation goes to your superintendent or head of procurement for confirmation before the order is placed
- Delivery coordinated to the vessel's schedule, through our partner network in ports worldwide
- Round-the-clock support for urgent and short-notice requisitions

WHY UNIMARS

- Independent, transparent purchase analysis — you see the comparison, not just the invoice
- A dedicated account manager who knows your fleet — one point of contact for every requisition
- A reliable partner network across 40+ countries, built over thirty years of buying for vessels
- Spend visible by vessel and by category, before the month closes — not after the invoices arrive

Managed by Unimars Procurement Services and supplied through reliable partners in ports worldwide.

We treat every requisition as if the budget were our own.

MARINE TRAINING AND EDUCATION

For crewing managers, training coordinators and owners

We meet the crew before it joins the ship.

Unimars works around the vessel and around the crew — which is why a maritime college has its place in our ecosystem. Novikontas Maritime College is an independent institution and our long-standing partner, working from the same address in Riga, with a second site in Lithuania. Training is the one area we deliberately do not run ourselves: teaching is a profession of its own, and we leave it to colleagues who do it professionally.



110

training courses



6

study programmes



40

full time instructors



150+

part time instructors



12 000

trainees annually
from 35 countries

Accreditations



WHAT NOVIKONTAS DELIVERS

- STCW mandatory and refresher training
- Three-year college programmes for navigational officers and marine engineers
- Navigation, engineering and cargo-handling training on more than 50 simulators
- Fire-fighting, survival, first-aid and personal-safety courses
- Training for the offshore, oil and gas and renewables industries
- Onboard cadet training through partner shipping companies

WHY IT MATTERS

- We hear from crews directly — the people who eat the provisions and use the stores we deliver
- Feedback from the classroom reaches our catering and supply teams, not just our sales reports
- Many of our own specialists are former seafarers, several of them Novikontas graduates
- One maritime cluster in Riga: supply, service, catering and education at one address

Delivered by Novikontas Maritime College, an independent partner institution within the Unimars maritime cluster.

Ships are supplied and serviced. Crews are trained by professionals.

SUPPLYING VESSELS FOR

A selection of shipowners and ship managers whose vessels Unimars Group supplies across our regions.

Tankers & Gas Carriers



Bulk Carriers



Container & Feeder



Reefers



Heavy Lift & Project Cargo



Ship Management & Crewing



Offshore units and international catering management operators are supplied under separate agreements.

NOTES

NOTES

ONE GROUP. ONE STANDARD.

Start with one request – request@unimars.eu



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